# The Assignment:

Name: Julia Pang

(Jp)

Advisory #: 6

You will be observing your host throughout the day. There are 3 parts to this assignment:

**Part 1- The Interview:** Observe your host at work, at some point interview your host and record/make notes of the results

**Part 2 - Reflection:** After the day is finished, reflect upon your experience and answer the reflection questions **Part 3 – Post Your Assignment to Your Blog:** Once you have completed **Part 1** and **Part 2** post it on your blog. Make sure you take pictures and/or videos to document your day, you can place them in your blog.

Name of your host: Lilian Relationship to you: Parent

**The Interview:** (ask your host these questions)

1. What is your job title? The owner of selling UPS (Laptop Electricity Backups)

2. What is your job description?

This job sells backup electricity for computers to larger companies that needs backup electricity when there is no energy source.

1. What are the duties and/or tasks you perform at your job? The job is for to convince larger companies to buy the equipment.
2. What qualifications do you have for this job in the following areas?

a) training? You need to know how the backup electricity works, and how to connect it to the computers. Because knowing the electricity better you know how to sell it to companies. There are not that many specific trainings you need it is just how everything works and the best way to convince other people to buy it.

b) education? Polytechnic University are the best choice. Because you need to know about the equipment well in order to sell it to other people. Because during the process of selling it to other people they will ask you about why you equipment might be better or why should we buy this one and not the other ones, so then you will need to explain it to them really well.

c) experience? You will need experience with how to talk to people. It is important to have this experience because you need to talk to your customer and make them like your product and come back to buy more. Another one is to create trust with the customer because these equipment are not cheap, so if the customer trusts you then there will be a better chance them buying it from you then other people.

d) skills and attributes (personal qualities)? There are no specific personal qualities that you will need for this job. The only qualities is make your customer comfortable so that they can come back to buy more equipment from you.

1. What are some of the things you like about the job?

There are many things that I like about this job. One of the things that I like about this job is you get to travel around. For example, when your client is far away from you, you will need to travel there to sell your product. Second reason is you get to communicate a lot more than what other jobs might have. For example, before selling each product there will be a lot of talking because there will be a lot of questions that the client might have, like why is this product better than the other ones, can I trust you that the product is high quality.

1. What are some of the things you dislike about this job?

This is a very tiring job because sometimes you will be far away from home for a really long time because there might be not time to fly back. Something else that is not something I like is talking a lot. For example, convincing someone to buy your equipment is easy but making sure that they buy your equipment over and over again is not that easy.

1. How do you anticipate this job changing in the next 5 years or so? I will try to get in a Polytechnic University. I will learn how to communicate with people in best way as possible so in the future I could be able to go this job.

Other question (s):

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# Student Reflections:

1. Give three reasons why you would like this job (be specific):
2. One of the reasons that I like this job is being able to communicate with many people. For example, each time selling an equipment you will need to meet a lot of new people and hear a lot of interesting ideas or questions.
3. Another reason that I really like this job is you are able to travel to a lot of different places and see a lot of different things. For example, as traveling to a place that you have never saw before you might meet different people and see different situations.
4. The last reason that I like this job is you can get a lot of money from it. This only depends on how hard you work. For example, if you only do one per month then you don’t get a lot from it but if you do three weeks then you get a lot more from it then what you get from once a month.
5. Give three reasons why you would not like this job (be specific):
6. The first thing that I don’t like about this job is you have to work hard. For example, since you are the owner of the company, you have to work non-stop because if you slow down the company might have to shut down and there are other companies doing the same thing as what you are doing so you have to work even harder.
7. The second reason is I am not really into selling equipment because I am not interested in machines.
8. The last reason that don’t like this job is you have a lot of pressure. For example, each of the cases you do it helps the company but if you fail some specific case you company might just close so there is a lot of pressure.
9. Is this job for you? Why or why not?

I don’t think this is the job for me because I am not into selling equipment. Also, traveling back and forth will be hard. Going to this job means a lot of pressure and stress because you’re the owner and you have the responsibility.

1. Explain the value of the TYKTW experience in relation to your ideas about your post secondary (after high school) plans (education?, training?, travel?, work?).

This is very valuable because you get to see what goes on in the future in that job and what it feels like. For example, if you get to experience this job then you get to know whether this is the job you want and if it is than you can make plans earlier so you can be on the right track, and if you don’t like this job then you can move on really fast and go in another direction.

# I don’t have any photos.

# Blog Post:

Step 1: Go to your Blog Step 2: Create a new POST

* *Title*: Take Your Kid To Work Day 2018
* *Category*: Extracurricular
* ***Tag*: This varies by teacher:**
  + - *Aitken* - TYKTW2019A
    - *Castonguay* – TYKTW2019C
    - *Raghoobarsingh* – TYKTW2019R
    - *Hewitt* – TYKTW2019H
* *Add Media*: Add a picture or video of your work place Step 3: Add your assignment to the post by doing one of the following
* Copy and paste the assignment from a word document
* Type in all of the questions and answers
* Upload a PDF or a completed Word Document

Step 4: Click Publish